



**DEVELOPMENT ASSOCIATE POSITION  
AVAILABLE IMMEDIATELY AND OPEN UNTIL FILLED**

Spy Hop seeks a Full-Time Development Associate dedicated to youth development, digital media arts, and progressive education.

Spy Hop is in need of a full-time, savvy, intelligent, analytical, experienced grant writing/fund development and database rock star! Join the development team to help strengthen and grow Spy Hop's funding while meeting assigned financial goals. This position reports to, works closely with and assists the Development Director in all aspects of fundraising for the organization. Primary responsibilities include preparing, writing, and submitting foundation, government and business/corporate grants; including reports and supplemental materials, managing the annual grant schedule and calendar, researching new funding opportunities, extensive database entry, reporting and management, event support, and being a contributing team player as part of a high-functioning nonprofit organization. Essential Responsibilities Include:

**Grants**

Coordinate with the Development Director to meet fundraising goals by writing assigned grant proposals, including letters of intent, mid-year, and year-end funding reports.

Compile and update supplementary materials for all proposals in accordance with the requirements specified in the grant guidelines.

Work closely with the Development Director and Program Director(s) to ensure a high level of understanding and knowledge of existing programs as well as upcoming projects to effectively write proposals and research funding opportunities.

Research and develop relationships with new funders while maintaining current funding relationships.

Oversee, manage, and track annual grant calendar and schedule.

**Database**

Manage accurate donor data using Raisers Edge and Greater Giving.

Build queries, import, export, and analyze data for various projects.

Generate thank you letters, detailed giving reports, and mailing lists as needed.

Oversee monthly recurring donations.

**Events**

Serve on the event planning committee in a leadership capacity, assisting the Development Director with all aspects of planning the annual fundraising gala.

Oversee logistics for Annual Benefit including managing Greater Giving, event software.

Represent Spy Hop at various community events and at Spy Hop screenings/events as required -- may include occasional nights and weekends as needed.

**Monthly Donors (CREW Members)**

Process monthly donations of CREW members.

Steward and inform monthly donors with frequent and unique communications.

Promote and grow number of CREW members.

Provide other development support as needed to the Development Director and Executive Director.

**Qualifications:**

- Bachelors degree.
- 3-5 years of demonstrated grant writing/development experience required. Previous experience writing government and/or business grants a plus.
- Excellent writing and communication skills.
- Experience working with budgets and financial reporting.
- Experience using Raisers Edge, Greater Giving, and/or similar CRM database.



- Proficiency in Microsoft Office (especially Excel), Adobe Acrobat Pro, and office software.
- Attention to detail and solid time management skills a must. Be able to work under tight deadlines quickly and efficiently.
- Accuracy in grammar, spelling and punctuation as well as strong organizational skills.
- Event planning experience a plus.
- Must be able to collaborate and communicate with Spy Hop staff to obtain necessary information to write compelling narrative for grant proposals.
- Understand and demonstrate the importance of good stewardship and donor relationships.
- Exhibit qualities such as cultural awareness, integrity, and humor.

**Compensation:** \$36,000 to \$40,000 DOE

**Benefits:** Health, dental, professional development, retirement benefits and paid vacation.

**About Spy Hop:** Spy Hop is a highly effective, nonprofit, youth media arts and educational enrichment center founded in 1999, and located in downtown Salt Lake City. Our mission is to mentor young people in the digital media arts to help them find their voice, tell their stories, and be empowered to affect positive change in their lives, their communities, and the World. Spy Hop's programs take place in dynamic studio environments where young people of all backgrounds engage in the production of their own narratives and solutions to the challenges they face. Each year, independently and in collaboration with numerous community partners, Spy Hop mentors nearly 2,000 young people. Our afterschool and community programs in film, audio, design, and music are a model for youth development programs across the nation and Spy Hop is recognized by the White House as a leading nonprofit arts and humanities organization.

**How to Apply:** No phone calls please. Please email resume, cover letter, two writing samples, and references to:

Email: [beth@spyhop.org](mailto:beth@spyhop.org)  
Spy Hop Productions  
Attn: Beth Branson, Development Director  
669 South West Temple, Suite 202  
Salt Lake City, Utah 84101

Visit our website at: [www.spyhop.org](http://www.spyhop.org) for further information

Spy Hop is an equal opportunity employer committed to fostering a diverse and equitable environment in which all staff can excel regardless of race, ethnicity, age, faith, gender identity, sexual orientation, and ability. People of color, women, individuals with disabilities and veterans are encouraged to apply.